



The Negotiator: My Life at the Heart of the Hostage Trade

By Ben Lopez

Little, Brown Book Group. Paperback. Book Condition: new. BRAND NEW, The Negotiator: My Life at the Heart of the Hostage Trade, Ben Lopez, "I'm writing this book under a pseudonym. If I used my real name, I may become a hostage myself. And I don't want that. I've seen what it can do to people." Ben Lopez is a Kidnap-for-Ransom consultant. He spends his days travelling from one crisis zone to the next, negotiating with people who value money over life. On behalf of government agencies, law enforcement teams, multinational corporations and private clients, Ben sets up and commands the negotiator's cell, bartering with some of the world's most desperate people for the safe return of their captives. Working alongside a shadowy team of former spies and special operatives, his arsenal of psychological techniques is just as powerful as brute force. He remains on location for as long as it takes to get the job done. Then he disappears.



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A top quality publication along with the font used was intriguing to read. I really could comprehend everything using this written e ebook. Its been designed in an remarkably straightforward way and it is only after i finished reading through this publication by which basically altered me, modify the way i believe.

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Very useful to all of group of people. I actually have read through and so i am certain that i will planning to study yet again once again down the road. I am just very easily can get a satisfaction of looking at a created book.

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