



Relationology: 101 Secrets to Grow Your Business Through the Power of Relationships

By Matt Bird

Troubador Publishing. Paperback. Book Condition: new. BRAND NEW, Relationology: 101 Secrets to Grow Your Business Through the Power of Relationships, Matt Bird, 'How do I flourish in a crowded room? How do I overcome self-doubt? How do I keep in touch with everyone I know?' In Relationology, Matt Bird provides 101 inspirational and practical secrets to help you grow your business through the power of relationships, by providing the answers to these questions, and many more. The number one dictator of your success in life and business is the quality of your relationships! Building a network of relationships is not just for extroverts, sales people and networkers. While everyone knows they should be doing it, not everyone knows how they can build stronger business relationships in order to achieve greater business success. Relationology is a business, marketing and self-help book aimed at professionals wanting to develop new business and better their client relationship management. Inspired by writers such as Keith Ferrazzi's Never Eat Alone and Charles Green's The Trusted Adviser, Matt Bird aims to help other professionals through his business building insights. If your business involves people, then Relationology is a must read!.

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